

Service Physics Inc.

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DATE: 20 January 2014

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Cal Tech-Dept of Chemistry & Chem. Engineering

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FROM: Service Physics Inc.

Quote #: Q5195-15 **Pages:** 1 Total

Quote for Renewal of the Spectrum Service Agreement

Instrument: SSI ESCA Spectrometer

Prior PO# 68A-S1686999 (Term: 4-15-13 through 4-14-14)

COVERAGE TYPE	PRICE
SPECTRUM SERVICE AGREEMENT* (0-1-0)	\$22,020
Includes:	
1. One (1) Emergency Repair Service.	
2. Material Allocation Account (MAA) of \$10,000.	
MAA BALANCE to Date	<\$7,778>
3. 12 and 6 Month Preventative Maintenance Kits.	
4. Unlimited Phone Consultation.	
5. Contract Term is 1 year. 4-15-14 through 4-14-15	
AMOUNT OF RENEWAL	\$14,242
SUPER HAWK ESCA UPGRADE	\$40,950
1. Installation, Travel, Lodging, 1 week	\$13,740
NOTE: Shipping will be deducted from MAA	
AMOUNT OF UPGRADE	\$54,690
TOTAL AMOUNT DUE	<u>\$68,932</u>

NOTES:

*The Material Allocation Account (MAA), the balance remaining (if any) in the MAA at the end of the contract is recoverable by either purchasing parts, supplies or SPI products OR can be used to reduce the cost of a renewal contract.

*If the contract is not renewed, the MAA will be forfeited after 6 months after Contract has expired.

***Preventative Maintenance supplies **are not charged** to the MAA.

The On-Site Visit needs to be scheduled within the Contract Term. If not used within the Term, the visit is forfeited unless there was conflict due to the Service Engineers schedule.

Payment TERMS: Net 30 days. All Payments in advance