

# Service Physics Inc.

20332 Empire Avenue, Suite F2

Bend, OR 97701 USA

541-322-9405 Admin Phone 541-318-8688 Technical Assist Phone

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**DATE:** 28 July 2014  
**TO:** Bruce Brunshwig bsb@caltech.edu  
Cal Tech-Dept of Chemistry & Chem. Engineering  
**Phone:** 626-395-2404 **FAX:** 626-564-9672  
**FROM:** Service Physics Inc.  
**Quote #:** Q5195-16-02

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Instrument: SSI ESCA Spectrometer

<u>COVERAGE TYPE</u>	<u>PRICE</u>
<b>SUPER HAWK ESCA UPGRADE</b>	<b>\$40,950</b>
Includes: Hemisphere, Lens, Detector & 4.5 Mount, Vision System & Auto Z-Axis Alignment	
<b>INSTALLATION</b>	<b>\$16,200</b>
Includes: Labor, Travel Time, Travel Expenses for 2 Engineers	
<b>SUPPORT &amp; SERVICE for 2 YEAR</b>	<b>\$47,045</b>
<b>AMOUNT OF UPGRADE</b>	<b><u>\$104,195</u></b>
<b>One Time DISCOUNT</b>	<b>&lt;\$10,000&gt;</b>
<b>SUB TOTAL AMOUNT</b>	<b><u>\$94,195</u></b>
<b>CREDIT for Current Service, MAA Balance at time of Purchase Order/Invoice (Max \$10,000)</b>	<b>&lt;__?__&gt;</b>
<b>TOTAL AMOUNT</b>	<b><u>TBD</u></b>

**TERMS:**

*Payment: Net 30 days.*

*All Payments in Advance*

**CUSTOMER RESPONSIBLE FOR ALL SHIPPING and FREIGHT COSTS**

**CUSTOMER RESPONSIBLE FOR ALL CALIFORNIA SALES TAX**